

**RATE OF RETURN ON NET WORTH FOR A COMPARABLE GROUP OF S&P INDUSTRIAL COMPANIES (1)**

COMPANY	Rate of Return on Net Worth									
	ADJUSTED BETA	UNADJ. BETA	RESIDUAL STD DEV	1988	1989	1990	1991	1992	5-year Average	1996-1998 Projected
ALBERTO CULVER 'B'	1.05	1.04	3.7396	18.3%	18.4%	15.2%	12.1%	13.5%	15.5%	15.5%
ALZA CORP.	1.50	1.71	4.2585	10.6	10.1	11.2	11.7	17.7	12.3	22.0
AMAX INC.	1.25	1.33	3.8601	27.0	18.0	10.2	1.4	NMF	14.2	11.5
ARMSTRONG WORLD INDS	1.20	1.28	3.9921	15.9	15.7	12.9	6.8	11.1	12.5	18.5
ASARCO INC.	1.10	1.12	3.7079	15.6	16.5	13.3	3.5	2.9	10.4	10.0
AVON PRODUCTS	1.30	1.38	4.1150	50.6	66.8	49.6	NMF	NMF	55.7	46.5
BARD (C.R.)	1.25	1.37	4.2452	24.0	19.6	11.8	15.6	19.1	18.0	21.5
BETHLEHEM STEEL	1.40	1.53	4.4880	27.6	17.5	5.8	NMF	NMF	17.0	33.5
BOISE CASCADE	1.00	0.99	3.7812	17.2	17.0	4.8	NMF	NMF	13.0	8.5
BROWNING-FERRIS INDS	1.35	1.48	3.7456	21.7	21.1	25.7	19.9	12.0	20.1	17.0
BRUNSWICK CORP.	1.30	1.39	4.3503	19.2	1.8	4.1	NMF	4.8	7.5	15.5
CENTEX CORP.	1.20	1.26	3.9648	10.4	13.8	9.0	6.7	10.0	10.0	14.5
CHRYSLER	1.30	1.38	4.6716	15.1	4.4	1.0	NMF	6.3	6.7	26.5
CLARK EQUIPMENT	1.20	1.30	3.6712	10.8	13.2	7.9	NMF	NMF	10.6	15.0
CUMMINS ENGINE	1.00	1.00	3.7430	NMF	NMF	NMF	NMF	13.4	13.4	17.0
CYPRUS MINERALS	1.10	1.13	4.4530	14.1	18.1	13.6	5.8	10.0	12.3	15.5
DIGITAL EQUIPMENT	1.15	1.15	4.3891	17.4	13.3	6.4	5.1	NMF	10.6	15.5
DOW JONES & CO.	1.05	1.01	3.6863	13.8	10.9	7.4	5.0	8.7	9.2	12.5
DRESSER IND.	1.20	1.25	3.9546	8.2	10.2	9.9	7.9	12.6	9.8	20.5
ECOLAB INC.	1.00	0.98	4.0129	10.2	0.6	11.9	18.7	18.7	12.0	22.0
FLEETWOOD ENTERPRISE	1.30	1.41	4.0575	17.6	13.0	7.1	8.6	12.0	11.7	14.0
FLUOR CORP.	1.40	1.54	3.8659	9.4	13.8	16.1	12.3	15.4	13.4	19.5
FOSTER WHEELER	1.40	1.57	4.0254	5.1	6.6	7.4	8.0	11.8	7.8	18.5
GAP (THE), INC.	1.35	1.47	4.6909	26.9	30.8	31.0	33.9	23.7	29.3	21.0
GEORGIA-PACIFIC	1.30	1.39	4.1418	17.7	24.3	12.3	NMF	NMF	18.1	16.5
GIDDINGS & LEWIS	1.40	1.60	4.4198	6.7	14.9	13.7	7.8	10.9	10.8	12.5
GOODRICH (B.F.)	1.10	1.09	3.9017	18.0	13.3	6.6	NMF	NMF	12.6	17.0
GOODYEAR TIRE	1.05	1.04	3.9385	17.7	13.8	NMF	1.1	19.0	12.9	16.5
HARNISCHFEGER INDS.	1.20	1.29	3.8773	7.1	10.5	12.0	10.9	9.6	10.0	15.0
HARRIS CORP.	1.20	1.28	3.6481	10.1	12.3	12.1	9.0	8.2	10.3	10.5
HASBRO, INC.	1.20	1.30	3.6681	10.3	11.5	10.3	12.8	16.2	12.2	14.0
HEWLETT-PACKARD	1.30	1.41	3.9401	18.0	15.2	11.6	10.4	11.7	13.4	15.0
HILTON HOTELS	1.30	1.41	4.3183	16.1	12.5	12.2	8.8	10.4	12.0	14.0
IMCERA GROUP	1.20	1.25	3.7014	6.4	7.9	6.8	9.0	10.5	8.1	12.0
INLAND STEEL	1.20	1.24	4.0163	16.0	7.7	NMF	NMF	NMF	11.9	30.0
INTEL CORP.	1.30	1.44	4.6808	21.8	17.4	18.1	18.0	19.8	19.0	19.5
KING WORLD PRODUCTION	1.25	1.33	3.8581	--	117.5	57.4	38.6	27.7	60.3	25.0
KROGER CO.	1.55	1.79	4.3052	--	--	--	19.0	NMF	19.0	NMF
LIMITED INC.	1.50	1.73	3.9035	25.9	28.0	25.5	21.5	20.1	24.2	23.5
LIZ CLAIBORNE	1.50	1.74	4.4551	24.1	26.9	28.9	24.5	21.9	25.3	18.5
LOUISIANA-PACIFIC	1.20	1.23	3.7095	11.9	16.4	7.8	4.6	13.0	10.7	16.0
MANOR CARE	1.10	1.11	4.2604	12.0	10.4	12.0	13.1	15.6	12.6	16.5
MATTEL, INC.	1.35	1.51	4.4154	27.4	41.9	27.8	26.9	27.4	30.3	26.0
MAYTAG CORP.	1.15	1.16	4.4819	27.0	14.0	9.7	9.1	11.0	14.2	20.0
MCDERMOTT INT'L	1.15	1.20	4.4704	NMF	NMF	NMF	11.4	6.5	9.0	18.5
MILLIPORE CORP.	1.15	1.15	3.6800	14.9	12.5	12.7	12.6	9.4	12.4	13.0

**RATE OF RETURN ON NET WORTH FOR A COMPARABLE GROUP OF S&P INDUSTRIAL COMPANIES (1) (CONTINUED)**

COMPANY	Rate of Return on Net Worth									
	ADJUSTED BETA	UNADJ. BETA	RESIDUAL STD DEV	1988	1989	1990	1991	1992	5-year Average	1996-1998 Projected
NATIONAL MEDICAL ENT.	1.25	1.36	3.9294	17.7	17.4	19.2	15.7	15.1	17.0	14.5
NEWELL CO.	1.25	1.35	4.0851	15.3	18.7	18.9	18.5	19.0	18.1	19.0
NORDSTROM, INC.	1.45	1.64	4.5328	19.3	15.7	14.0	14.5	13.4	15.4	13.5
NORTHROP CORP.	1.05	1.04	4.5251	NMF	NMF	13.7	15.1	9.6	12.8	12.0
PEP BOYS	1.25	1.32	3.9685	13.7	11.2	10.9	10.3	10.7	11.4	14.5
PHELPS DODGE	1.25	1.32	3.7189	25.1	37.3	27.0	14.7	13.4	23.5	20.5
PITTSTON	1.05	1.06	3.9982	8.4	4.2	8.7	14.2	14.4	10.0	18.5
POLAROID CORP.	1.10	1.13	4.3620	NMF	30.8	27.1	17.2	12.2	21.8	15.5
PREMARK INT'L	1.10	1.08	4.2252	14.1	9.8	10.0	12.2	16.3	12.5	14.5
PRICE CO.	1.15	1.22	4.2562	19.8	21.9	20.3	17.6	16.1	19.1	11.0
ROLLINS ENVIRONMENTAL	1.35	1.49	4.6251	21.1	13.7	17.5	14.4	15.5	16.4	14.5
RUSSELL CORP.	1.20	1.29	3.8457	15.3	15.9	14.7	11.2	14.4	14.3	14.0
RYAN'S FAMILY	1.20	1.24	4.6915	18.3	16.9	15.8	13.2	13.5	15.5	15.5
SAFETY-KLEEN	1.20	1.24	3.7744	17.8	17.6	12.8	11.1	10.8	14.0	14.5
SPRINGS INDS.	1.25	1.35	4.0893	11.8	11.1	6.6	4.8	7.6	8.4	14.0
STRIDE RITE CORP.	1.30	1.42	4.5887	25.9	27.7	30.6	27.4	26.8	27.7	21.0
ST. JUDE MEDICAL	1.55	1.81	4.1834	25.8	27.4	25.4	24.4	23.7	25.3	19.0
TEXAS INSTRUMENTS	1.35	1.52	4.1461	16.3	12.6	0.0	NMF	13.0	10.5	14.5
TIME WARNER	1.25	1.32	3.6790	21.3	NMF	NMF	NMF	1.1	11.2	22.5
TJX COMPANIES	1.40	1.59	4.6023	11.5	33.1	27.4	26.9	20.6	23.9	22.0
TRINOVA CORP.	1.20	1.30	4.1064	12.2	5.1	7.1	NMF	4.1	7.1	16.5
V.F. CORP.	1.25	1.36	3.7553	16.8	21.5	12.8	17.1	20.3	17.7	17.0
WENDY'S INT'L	1.05	1.04	3.9206	6.8	5.5	8.6	10.8	12.2	8.8	16.5
ZURN INDS.	1.30	1.42	3.6941	11.7	12.4	12.3	8.1	10.5	11.0	12.5
Average	1.24	1.32	4.0938	16.9%	18.3%	14.9%	13.5%	13.8%	15.7%	17.5%

Note: (1) S&P Industrial Companies with an unadjusted beta equal to or greater than 0.98 and equal to or less than 1.84 with residual standard deviation equal to or greater than 3.6033 and equal to or less than 4.6951 have been included in this analysis.

**FIVE-YEAR FORECASTED PRETAX OVERALL RATE OF RETURN FOR  
THE GROUP OF 70 S&P INDUSTRIAL COMPANIES (1)**

Company	Net Profit	Income Tax Rate	L-T Debt	Net Worth	Percent Earned Total Capital	Pretax Net Profit(2)	Interest Expense(3)	Forecasted Pretax Overall Rate of Return(4)
ALBERTO CULVER 'B'	\$85	36.0%	\$45	\$540	15.0%	\$133	\$3	23.2%
ALZA CORP.	310	36.0	340	1,420	18.5	484	16	28.4%
AMAX INC.	315	32.0	1,550	2,750	8.5	463	51	12.0%
ARMSTRONG WORLD INDS	190	40.0	620	1,080	13.5	317	40	21.0%
ASARCO INC.	160	25.0	800	1,600	7.5	213	20	9.7%
AVON PRODUCTS	455	41.0	120	980	42.0	771	7	70.7%
BARD (C.R.)	150	30.0	67	700	20.0	214	3	28.3%
BETHLEHEM STEEL	575	20.0	600	1,725	26.0	719	30	32.2%
BOISE CASCADE	115	37.0	1,950	1,375	6.0	183	85	8.1%
BROWNING-FERRIS INDS	415	40.0	1,550	2,420	11.5	692	42	18.5%
BRUNSWICK CORP.	190	39.0	425	1,235	12.5	311	18	19.8%
CENTEX CORP.	155	36.0	185	1,060	13.0	242	7	20.0%
CHRYSLER	2,625	36.0	15180	9880	13.0	4,102	633	18.9%
CLARK EQUIPMENT	75	40.0	180	500	12.0	125	7	19.4%
CUMMINS ENGINE	265	34.0	710	1,555	13.0	402	29	19.0%
CYPRUS MINERALS	250	30.0	350	1,635	13.5	357	18	18.9%
DIGITAL EQUIPMENT	930	30.0	1,300	5,975	13.5	1,329	52	19.0%
DOW JONES & CO.	255	43.0	100	2,035	12.5	447	12	21.5%
DRESSER IND.	345	40.0	400	1,660	17.5	575	16	28.7%
ECOLAB INC.	140	34.0	120	640	19.5	212	8	28.9%
FLEETWOOD ENT	125	38.0	0	890	14.0	202	0	22.7%
FLUOR CORP.	375	38.0	60	1,930	19.5	605	13	31.1%
FOSTER WHEELER	120	40.0	385	655	12.5	200	10	20.2%
GAP (THE), INC.	490	38.0	0	2,345	21.0	790	0	33.7%
GEORGIA-PACIFIC	620	40.0	3,610	3,715	11.0	1,033	186	16.6%
GIDDINGS & LEWIS	88	35.0	110	700	11.5	135	5	17.3%
GOODRICH (B.F.)	150	36.0	375	900	13.5	234	22	20.1%
GOODYEAR TIRE	680	40.0	570	4,190	15.0	1,133	34	24.5%
HARNISCHFEGER INDS.	125	34.0	215	840	13.5	189	17	19.5%
HARRIS CORP.	165	36.0	575	1,550	9.0	258	26	13.4%
HASBRO, INC.	315	39.0	150	2,255	13.5	516	10	21.9%
HEWLETT-PACKARD	1,955	34.0	425	13,250	14.5	2,962	28	21.9%
HILTON HOTELS	215	32.0	900	1,535	10.0	316	29	14.2%
IMCERA GROUP	235	37.0	450	1,975	10.5	373	20	16.2%
INLAND STEEL	270	35.0	700	900	18.0	415	18	27.1%
INTEL CORP.	2,645	36.0	600	13,590	19.0	4,133	51	29.5%
KING WORLD PRODUCTIO	130	40.0	0	525	25.0	217	0	41.3%
KROGER CO.	445	41.0	2,665	(705)	29.0	754	123	44.7%
LIMITED INC.	1,370	41.0	540	5,890	21.5	2,322	12	36.3%
LIZ CLAIBORNE	385	37.0	0	2,060	18.5	611	0	29.7%
LOUISIANA-PACIFIC	385	38.0	180	2,420	15.0	621	5	24.1%
MANOR CARE	115	38.0	575	690	16.5	185	94	22.1%

**FIVE-YEAR FORECASTED PRETAX OVERALL RATE OF RETURN FOR  
THE GROUP OF 70 S&P INDUSTRIAL COMPANIES (1) (CONTINUED)**

Company	Net Profit	Income Tax Rate	L-T Debt	Net Worth	Percent Earned Total Capital	Pretax Net Profit(2)	Interest Expense(3)	Forecasted Pretax Overall Rate of Return(4)
MATTEL, INC.	285	35.0	350	1,075	21.0	438	14	31.7%
MAYTAG CORP.	200	40.0	720	1,010	13.5	333	34	21.2%
MCDERMOTT INT'L	210	30.0	640	1,125	13.0	300	19	18.1%
MILLIPORE CORP.	100	22.5	60	755	12.0	129	(2)	15.6%
NATIONAL MEDICAL ENT.	340	41.0	1,085	2,370	11.0	576	40	17.8%
NEWELL CO.	330	40.0	250	1,725	17.5	550	16	28.7%
NORDSTROM, INC.	255	38.5	500	1,870	11.5	415	18	18.3%
NORTHROP CORP.	235	34.0	0	1,940	12.0	356	0	18.4%
PEP BOYS	135	35.0	300	930	11.0	208	0	16.9%
PHELPS DODGE	640	34.0	366	3,115	19.0	970	21	28.5%
PITTSTON	110	36.5	70	600	17.0	173	4	26.4%
POLAROID CORP.	215	40.0	500	1,380	12.5	358	20	20.1%
PREMARK INT'L	190	36.0	325	1,320	12.5	297	16	19.0%
PRICE CO.	225	40.0	100	2,050	11.0	375	12	18.0%
ROLLINS ENVIRONMENTAL	51	37.0	5	350	14.5	81	1	23.1%
RUSSELL CORP.	150	37.0	200	1,065	12.5	238	8	19.4%
RYAN'S FAMILY	70	37.0	0	450	15.5	111	0	24.7%
SAFETY-KLEEN	110	39.0	315	765	11.5	180	14	18.0%
SPRINGS INDS.	109	40.0	215	800	12.0	182	13	19.2%
STRIDE RITE CORP.	140	39.0	0	670	21.0	230	0	34.3%
ST. JUDE MEDICAL	200	26.0	0	1,050	19.0	270	0	25.7%
TEXAS INSTRUMENTS	490	35.0	1,400	3,405	11.0	754	39	16.5%
TIME WARNER	700	49.0	14,000	3,080	7.5	1,373	581	11.4%
TJX COMPANIES	240	40.0	250	1,080	20.5	400	33	32.6%
TRINOVA CORP.	78	42.0	220	475	12.5	134	9	20.6%
V.F. CORP.	455	38.5	1,000	2,665	13.0	740	21	20.8%
WENDY'S INT'L	155	36.0	300	950	13.5	242	14	20.5%
ZURN INDS.	47	38.0	10	380	12.5	76	2	20.0%
Average								23.1%

- Notes:
- (1) S&P Industrial Companies with an unadjusted beta equal to or greater than 0.98 and equal to or less than 1.84 with residual standard deviation equal to or greater than 3.6033 and equal to or less than 4.6951 have been included in this analysis
  - (2) Pretax Net Profit equals Net Profit divided by one, minus Income Tax Rate (NP/(1-T)).
  - (3) Interest Expense equals Percent Earned Total Capital times the sum of L-T Debt and Net Worth minus Net Profit (%TC x (LTD+NW) - NP).
  - (4) Forecasted Pretax Overall Rate of Return equals the sum of Pretax Net Profit, plus Interest Expense divided by the sum of L-T Debt and Net Worth ((PTNP+IE)/(LTD+NW)).

**ATTACHMENT 4**

**FINANCIAL STATISTICS FOR THE  
VALUE LINE TELECOMMUNICATIONS COMPANIES**

- 1) ALL VALUE LINE TELCOMMUNICATIONS COMPANIES**
- 2) THE SEVEN RBOCS AND THE FIVE MAJOR INDEPENDENTS**

**HISTORICAL CAPITAL STRUCTURE, COST OF DEBT, RATE OF RETURN  
ON COMMON EQUITY AND PRETAX OVERALL RATE OF RETURN FOR THE  
VALUE LINE TELECOMMUNICATIONS SERVICE INDUSTRY (1)**

	<u>1992</u>	<u>1991</u>	<u>1990</u>	<u>1989</u>	<u>1988</u>	<u>5 YEAR AVERAGE</u>
<b>CAPITAL STRUCTURE RATIOS</b>						
<b>BASED ON TOTAL PERMANENT CAPITAL:</b>						
LONG-TERM DEBT	45.5%	46.8%	46.6%	45.0%	43.5%	45.5%
PREFERRED STOCK	1.6	1.8	1.5	1.7	2.0	1.7
MINORITY INTEREST	0.3	0.3	0.3	0.3	0.2	0.3
COMMON EQUITY	52.6	51.1	51.6	53.0	54.3	52.5
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
<b>BASED ON TOTAL CAPITAL:</b>						
TOTAL DEBT, INCLUDING SHORT TERM	48.6%	49.7%	49.5%	46.7%	45.2%	47.9%
PREFERRED STOCK	1.5	1.7	1.4	1.6	1.9	1.6
MINORITY INTEREST	0.3	0.2	0.3	0.3	0.2	0.3
COMMON EQUITY	49.6	48.4	48.8	51.4	52.7	50.2
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
COST OF DEBT	8.2%	8.2%	8.3%	8.4%	8.9%	8.4%
RATE OF RETURN ON AVERAGE BOOK COMMON EQUITY	12.8%	9.5%	12.1%	13.2%	14.8%	12.5%
PRETAX OVERALL RATE OF RETURN	14.3%	12.7%	14.1%	14.5%	15.8%	14.3%

NOTE: (1) THE VALUE LINE TELECOMMUNICATIONS COMPANIES ARE PRESENTED IN VALUE LINE INVESTMENT SURVEY, EDITION 5. THE AVERAGES PRESENTED HERE EXCLUDE LONG DISTANCE PHONE CARRIERS (AT&T, LDDS COMMUNICATIONS, MCI, AND SPRINT CORP.) CELLULAR PHONE COMPANIES (LIN BROADCASTING, MCCAW CELLULAR, AND US CELLULAR), AND A SATELLITE TRANSMISSION COMPANY (COMSAT CORP.). CITIZENS UTILITIES HAS ALSO BEEN EXCLUDED BECAUSE ONLY ONE-THIRD OF ITS REVENUE IS DERIVED FROM TELEPHONE SERVICES. LINCOLN TELECOMMUNICATIONS HAS BEEN ADDED DUE TO ITS PENDING INCLUSION IN THE VALUE LINE TELECOMMUNICATIONS SERVICE INDUSTRY GROUP.

SOURCE OF INFORMATION: STANDARD & POOR'S COMPUSTAT SERVICES, INC., TELECOMMUNICATIONS COMPUSTAT II

**RATE OF RETURN ON NET WORTH FOR  
VALUE LINE'S TELECOMMUNICATIONS SERVICE INDUSTRY (1)**

COMPANY	ADJUSTED BETA	UNADJ. BETA	RESIDUAL STD DEV	Rate of Return on Net Worth					5-year Average	1996-1998 Projected
				1988	1989	1990	1991	1992		
ALLTEL Corp.	0.95	0.90	2.5778	16.4%	16.7%	19.0%	17.2%	17.5%	17.4%	21.0%
Ameritech Corp.	0.85	0.71	2.0762	15.3	16.1	16.2	15.2	19.3	16.4	16.5
Bell Atlantic Corp.	0.95	0.86	2.4073	14.3	15.4	14.7	17.0	17.7	15.8	19.0
BellSouth Corp.	0.85	0.73	2.0749	14.1	12.5	12.9	11.5	12.0	12.6	18.5
C-TEC Corp.	1.05	1.06	4.3688	15.5	4.6	NMF	NMF	NMF	10.1	17.5
Century Telephone Enterprises	1.15	1.20	4.1205	13.9	8.6	10.1	11.7	14.9	11.8	16.5
Cincinnati Bell	0.90	0.83	3.7141	15.5	16.4	14.2	10.2	8.2	12.9	19.5
GTE Corp.	0.90	0.83	2.2433	13.7	16.3	15.7	15.0	17.4	15.6	23.5
Lincoln Telecommunications	0.90	0.82	3.7648	17.0	15.5	14.3	15.0	15.3	15.4	14.0
NYNEX Corp.	0.85	0.76	1.9600	14.0	12.1	13.2	12.6	13.5	13.1	14.5
Pacific Telesis Group	0.90	0.83	2.3478	14.7	15.7	14.9	14.3	13.8	14.7	16.5
Rochester Telephone	0.90	0.79	2.8063	14.5	12.7	10.9	10.0	11.6	11.9	12.5
So. New England Tel. Corp.	0.95	0.85	2.4234	13.5	14.1	13.6	12.5	12.7	13.3	14.0
Southwestern Bell Corp.	0.95	0.85	2.2959	12.5	13.1	12.8	13.1	14.0	13.1	18.5
Telephone & Data Systems, Inc	1.40	1.53	3.9913	5.0	3.0	6.1	3.1	2.6	4.0	7.5
U S WEST Inc.	0.90	0.82	1.9535	13.4	13.8	13.0	11.9	14.3	13.3	14.5
Average	0.96	0.90	2.8204	14.0%	12.9%	13.4%	12.7%	13.7%	13.2%	16.5%

Note: (1) Companies excluded from the group include long distance phone carriers (AT&T, LDDS Communications, MCI, and Sprint Corp) cellular phone companies (LIN Broadcasting, McCaw Cellular, and US Cellular), and a satellite transmission company (Comsat Corp.) Citizens Utilities has also been excluded because only one-third of its revenue is derived from telephone services. Lincoln Telecommunications has been added due to its pending inclusion in the Value Line Telecommunications Service Industry group.

**FIVE-YEAR FORECASTED PRETAX OVERALL RATE OF RETURN FOR  
THE VALUE LINE TELECOMMUNICATIONS SERVICE INDUSTRY (1)**

	Net Profit	Income Tax Rate	L-T Debt Ratio	L-T Debt	Total Capital	Percent Earned Total Capital	Pre-Tax Profit(2)	Interest Expense(3)	Forecasted Pretax Overall Rate of Return (4)
ALLTEL Corp.	\$490	36.0%	31.5%	\$1,087	\$3,450	15.5%	\$492	\$45	15.6%
Ameritech	1,785	35.0	32.0	5075	15,860	12.5	2,746	198	18.6%
Bell Atlantic Corp.	2,000	35.0	45.5	8777	19,290	12.5	3,077	411	18.1%
BellSouth Corp.	2,400	35.0	34.0	8704	25,600	11.0	3,692	416	16.0%
C-TEC Corp.	22	39.0	65.5	242	370	9.0	36	11	12.7%
Century Telephone Ent	165	35.5	24.5	326	1,330	13.5	256	15	20.4%
Cincinnati Bell	165	33.0	33.5	422	1,260	14.5	246	18	21.0%
GTE Corp.	3,175	35.0	46.5	12685	27,280	13.5	4,885	508	19.8%
Lincoln Telecom.	38	36.5	14.0	45	320	14.0	60	7	20.9%
NYNEX Corp.	1,790	33.0	40.0	8292	20,730	10.5	2,672	387	14.8%
Pacific Telesis Group	1,560	38.5	33.5	4819	14,385	12.0	2,537	166	18.8%
Rochester Telephone	130	38.0	40.5	719	1,775	9.0	210	30	13.5%
So. New England Tel.	210	42.0	43.0	1142	2,655	9.5	362	42	15.2%
Southwestern Bell Corp.	1,955	34.0	41.0	7353	17,935	12.5	2,962	287	18.1%
Telephone & Data Systems	140	36.5	23.0	592	2,575	6.5	220	27	9.6%
U S WEST Inc.	1,645	33.0	41.0	11931	29,100	10.0	2,455	1,265	12.8%
Average									16.6%

- Notes:
- (1) Companies excluded from the group include long distance phone carriers (AT&T, LDDS Communications, MCI, and Sprint Corp), cellular phone companies (LIN Broadcasting, McCaw Cellular, and US Cellular), and a satellite transmission company (Comstat Corp). Citizens Utilities has also been excluded because only one-third of its revenue is derived from telephone services. Lincoln Telecommunications has been added due to its pending inclusion in the Value Line Telecommunications Service Industry group.
  - (2) Pretax Net Profit equals Net Profit divided by one, minus Income Tax Rate ( $NP/(1-T)$ ).
  - (3) Interest Expense equals Percent Earned Total Capital times the sum of L-T Debt and Net Worth minus Net Profit ( $\%TC \times (LTD+NW) - NP$ ).
  - (4) Forecasted Pretax Overall Rate of Return equals the sum of Pretax Net Profit, plus Interest Expense divided by the sum of L-T Debt and Net Worth ( $(PTNP+IE)/(LTD+NW)$ ).



**HISTORICAL CAPITAL STRUCTURE, COST OF DEBT, RATE OF RETURN  
ON COMMON EQUITY AND PRETAX OVERALL RATE OF RETURN FOR THE  
THE SEVEN RBOCS AND THE FIVE MAJOR INDEPENDENTS**

	<u>1992</u>	<u>1991</u>	<u>1990</u>	<u>1989</u>	<u>1988</u>	<u>5 YEAR AVERAGE</u>
<b>CAPITAL STRUCTURE RATIOS</b>						
<b>BASED ON TOTAL PERMANENT CAPITAL:</b>						
LONG-TERM DEBT	43.2%	44.7%	44.3%	42.1%	40.7%	43.0%
PREFERRED STOCK	1.0	1.1	1.3	1.5	1.7	1.3
MINORITY INTEREST	0.3	0.3	0.4	0.4	0.3	0.3
COMMON EQUITY	55.5	53.9	54.0	56.0	57.3	55.4
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
<b>BASED ON TOTAL CAPITAL:</b>						
TOTAL DEBT, INCLUDING SHORT TERM	47.0%	48.3%	47.5%	44.1%	42.7%	45.9%
PREFERRED STOCK	0.9	1.0	1.2	1.5	1.7	1.3
MINORITY INTEREST	0.3	0.3	0.4	0.3	0.2	0.3
COMMON EQUITY	51.8	50.4	50.9	54.1	55.4	52.5
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
<b>COST OF DEBT</b>	8.1%	8.1%	8.2%	8.3%	8.8%	8.3%
<b>RATE OF RETURN ON AVERAGE BOOK COMMON EQUITY</b>	14.0%	12.0	13.9%	14.5%	15.1%	13.9%
<b>PRETAX OVERALL RATE OF RETURN</b>	14.7%	13.6%	15.1%	15.7%	16.3%	15.1%

SOURCE OF INFORMATION: STANDARD & POOR'S COMPUSTAT SERVICES, INC., TELECOMMUNICATIONS COMPUSTAT II

**RATE OF RETURN ON NET WORTH FOR  
THE SEVEN RBOCS AND THE FIVE MAJOR INDEPENDENTS**

COMPANY	ADJUSTED BETA	UNADJ. BETA	RESIDUAL STD DEV	Rate of Return on Net Worth					5-year Average	1996-1998 Projected
				1988	1989	1990	1991	1992		
Ameritech Corp.	0.85	0.71	2.0762	15.3%	16.1%	16.2%	15.2%	19.3%	16.4%	16.5%
Bell Atlantic Corp.	0.95	0.86	2.4073	14.3	15.4	14.7	17.0	17.7	15.8	19.0
BellSouth Corp.	0.85	0.73	2.0749	14.1	12.5	12.9	11.5	12.0	12.6	18.5
Cincinnati Bell	0.90	0.83	3.7141	15.5	16.4	14.2	10.2	8.2	12.9	19.5
GTE Corp.	0.90	0.83	2.2433	13.7	16.3	15.7	15.0	17.4	15.6	23.5
Lincoln Telecommunications	0.90	0.82	3.7648	17.0	15.5	14.3	15.0	15.3	15.4	14.0
NYNEX Corp.	0.85	0.76	1.9600	14.0	12.1	13.2	12.6	13.5	13.1	14.5
Pacific Telesis Group	0.90	0.83	2.3478	14.7	15.7	14.9	14.3	13.8	14.7	16.5
Rochester Telephone	0.90	0.79	2.8063	14.5	12.7	10.9	10.0	11.6	11.9	12.5
So. New England Tel. Corp.	0.95	0.85	2.4234	13.5	14.1	13.6	12.5	12.7	13.3	14.0
Southwestern Bell Corp.	0.95	0.85	2.2959	12.5	13.1	12.8	13.1	14.0	13.1	18.5
U S WEST Inc.	0.90	0.82	1.9535	13.4	13.8	13.0	11.9	14.3	13.3	14.5
Average	0.90	0.81	2.5056	14.4%	14.5%	13.9%	13.2%	14.2%	14.0%	16.8%

Source of Information: Value Line Investment Survey

**FIVE-YEAR FORECASTED PRETAX OVERALL RATE OF RETURN FOR  
THE SEVEN RBOCS AND THE FIVE MAJOR INDEPENDENTS**

	Net Profit	Income Tax Rate	L-T Debt Ratio	L-T Debt	Total Capital	Percent Earned Total Capital	Pre-Tax Net Profit(1)	Interest Expense(2)	Forecasted Pretax Overall Rate of Return (3)
Ameritech	\$1,785	35.0%	32.0%	\$5,075	\$15,860	12.5%	\$2,746	\$198	18.6%
Bell Atlantic Corp.	2,000	35.0	45.5	8777	19,290	12.5	3,077	411	18.1%
BellSouth Corp.	2,400	35.0	34.0	8704	25,600	11.0	3,692	416	16.0%
Cincinnati Bell	165	33.0	33.5	422	1,260	14.5	246	18	21.0%
GTE Corp.	3,175	35.0	46.5	12685	27,280	13.5	4,885	508	19.8%
Lincoln Telecom.	38	36.5	14.0	45	320	14.0	60	7	20.9%
NYNEX Corp.	1,790	33.0	40.0	8292	20,730	10.5	2,672	387	14.8%
Pacific Telesis Group	1,560	38.5	33.5	4819	14,385	12.0	2,537	166	18.8%
Rochester Telephone	130	38.0	40.5	719	1,775	9.0	210	30	13.5%
So. New England Tel.	210	42.0	43.0	1142	2,655	9.5	362	42	15.2%
Southwestern Bell Corp.	1,955	34.0	41.0	7353	17,935	12.5	2,962	287	18.1%
U S WEST Inc.	1,645	33.0	41.0	11931	29,100	10.0	2,455	1,265	12.8%
Average									17.3%

- Notes: (1) Pretax Net Profit equals Net Profit divided by one, minus Income Tax Rate (NP/(1-T)).  
 (2) Interest Expense equals Percent Earned Total Capital times the sum of L-T Debt and Net Worth minus Net Profit (%TC x (LTD+NW) - NP).  
 (3) Forecasted Pretax Overall Rate of Return equals the sum of Pretax Net Profit, plus Interest Expense divided by the sum of L-T Debt and Net Worth ((PTNP+IE)/(LTD+NW)).

**ATTACHMENT 5**

**FINANCIAL STATISTICS FOR THE  
VALUE LINE BROADCAST COMPANIES**

**HISTORICAL CAPITAL STRUCTURE, COST OF DEBT  
RATE OF RETURN ON COMMON EQUITY AND  
PRETAX OVERALL RATE OF RETURN  
FOR THE VALUE LINE BROADCASTING COMPANIES (1)**

	1992	1991	1990	1989	1988	5-Year Average
<b>Capital Structure Ratios (2)</b>						
<b>Based on Total Permanent Capital</b>						
Long-Term Debt	33.3%	36.7%	28.6%	28.8%	38.3%	33.1%
Preferred Stock	2.2	2.7	1.6	1.5	1.7	1.9
Minority Interest	8.8	9.7	9.8	10.6	13.1	10.4
Common Equity	55.7	50.9	60.0	59.1	46.9	54.5
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
	=====	=====	=====	=====	=====	=====
<b>Based on Total Capital</b>						
Long-Term Debt	35.0%	38.2%	30.1%	30.4%	39.3%	34.6%
Preferred Stock	1.9	2.3	1.4	1.4	1.7	1.7
Minority Interest	8.8	9.7	9.8	10.6	13.1	10.4
Common Equity	54.3	49.8	58.7	57.6	45.9	53.3
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
	=====	=====	=====	=====	=====	=====
Cost of Debt	10.0%	10.0%	11.1%	12.5%	11.8%	11.1%
Rate of Return on Common Equity (2)	17.9%	3.7%	16.4%	38.4%	15.0%	18.3%
Pretax Overall Rate of Return	14.5%	8.5%	18.6%	34.5%	13.1%	17.8%

Notes: (1) The Value Line Broadcasting Companies include A.H. Belo Corp., CBS, Inc., Capital Cities/ABC, Chris-Craft Industries, and Turner Broadcasting System.

(2) Excludes the results of Turner Broadcasting due to its negative Common Equity.

Source of Information: Standard & Poor's Compustat Services, Inc., Compustat II

# **RATE OF RETURN ON NET WORTH FOR VALUE LINE'S BROADCASTING/CABLE TV INDUSTRY (1)**

COMPANY	ADJUSTED BETA	UNADJ. BETA	RESIDUAL STD DEV	Rate of Return on Net Worth					5-year Average	1996-1998 Projected
				1988	1989	1990	1991	1992		
BELO (A.H.) 'A' CORP	0.80	0.66	3.3207	4.3%	10.0%	13.2%	5.4%	12.1%	9.0%	17.5%
CBS INC.	0.95	0.88	2.7053	12.2	11.8	3.6	NMF	28.4	14.0	17.5
CAPITAL CITIES/ABC	1.00	1.00	2.6998	12.8	14.8	14.2	10.3	10.2	12.5	11.5
CHRIS-CRAFT	1.00	0.96	3.3672	20.2	64.8	30.0	5.5	5.9	25.3	5.0
TURNER BROADC. 'B'	1.15	1.19	5.6883				NMF	14.6	14.6	36.5
Average	0.98	0.94	3.5563	12.4%	25.4%	15.3%	7.1%	14.2%	15.1%	17.6%

Note: (1) This group excludes the Value Line cable television companies.

**ATTACHMENT 6**

**FINANCIAL STATISTICS FOR THE  
VALUE LINE RECREATION INDUSTRY COMPANIES**

- 1) ALL VALUE LINE RECREATION COMPANIES**
- 2) ALL VALUE LINE RECREATION COMPANIES  
EXCLUDING TIME-WARNER AND GAYLORD**
- 3) VALUE LINE HOME AND LOCAL LEISURE  
AND VACATION/RESORT COMPANIES EXCLUDING  
TIME-WARNER AND GAYLORD**
- 4) VALUE LINE HOME AND LOCAL LEISURE COMPANIES  
EXCLUDING TIME-WARNER AND GAYLORD**

**HISTORICAL CAPITAL STRUCTURE, COST OF DEBT,  
RATE OF RETURN ON COMMON EQUITY, AND  
PRETAX OVERALL RATE OF RETURN  
FOR THE VALUE LINE RECREATION COMPANIES(1)**

	1992	1991	1990	1989	1988(2)	5-Year Average
<b><u>Capital Structure Ratios</u></b>						
<b>Based on Total Permanent Capital</b>						
Long-Term Debt	30.6%	37.8%	39.0%	36.7%	36.2%	36.1%
Preferred Stock	0.0	0.0	0.0	0.0	0.0	0.0
Minority Interest	1.1	0.6	0.4	0.4	0.8	0.6
Common Equity	68.3	61.6	60.6	62.9	63.0	63.3
	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====
<b>Based on Total Capital</b>						
Total Debt, Including						
Short-Term	33.4%	39.4%	40.5%	37.8%	37.3%	37.7%
Preferred Stock	0.0	0.0	0.0	0.0	0.0	0.0
Minority Interest	1.1	0.5	0.4	0.4	0.7	0.6
Common Equity	65.5	60.1	59.1	61.8	62.0	61.7
	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====
Cost of Debt	10.0%	11.4%	11.3%	13.0%(3)	11.5%	11.4%
Rate of Return on Common Equity	15.0%	12.4%	12.9%	14.4%(3)	19.5%	14.8%
Pretax Overall Rate of Return	17.6%	16.8%	19.5%	26.0%	22.6%	19.2%

Notes: (1) For a list of Value Line Recreation Companies, please refer to Value Line Investment Survey, Edition 12.  
(2) Excludes King World Production which had negative common equity.  
(3) Excludes King World Production due to negative common equity in 1988.

Source of Information: Standard & Poor's Compustat Services, Inc., Compustat II



# RATE OF RETURN ON NET WORTH FOR VALUE LINE'S RECREATION INDUSTRY

COMPANY	ADJUSTED BETA	UNADJ. BETA	RESIDUAL STD DEV	1988	Rate of Return on Net Worth					5-year Average	1996-1998 Projected
					1989	1990	1991	1992			
BRUNSWICK CORP.	1.30	1.39	4.3503	19.2%	1.8%	4.1%	NMF	4.8%	7.5%	15.5%	
CPI CORP.	0.85	0.73	3.7642	22.2	23.2	22.2	16.9	13.2	19.5	16.5	
CARNIVAL CRUISE 'A'	1.50	1.70	4.2778	26.1	21.7	19.9	21.7	20.3	21.9	19.0	
CEDAR FAIR L.P.	0.55	0.24	2.3565	55.0	66.7	64.1	65.3	52.8	60.8	61.5	
CINEPLEX ODEON	1.45	1.63	8.8525	10.8	NMF	NMF	NMF	NMF	10.8	15.5	
CLUB MED	1.05	1.07	4.3979	4.6	9.8	15.2	10.8	8.6	9.8	11.0	
DISNEY (WALT)	1.20	1.30	2.7059	22.1	23.1	23.6	16.4	17.4	20.5	18.0	
ELECTRONIC ARTS	1.75	2.13	6.8265	27.0	18.5	20.9	24.0	28.0	23.7	22.0	
GAYLORD ENTERTAINM.	0.00	0.00	0.0000			24.9	0.9	14.4	13.4	24.0	
HANDLEMAN CO.	1.20	1.29	5.3005	21.1	18.0	13.1	15.3	15.5	16.6	14.5	
HARCOURT GENERAL	0.90	0.78	3.4580	10.4	3.5	3.0	NMF	11.5	7.1	13.0	
HARLEY-DAVIDSON	1.60	1.91	5.0683	22.3	20.9	21.5	15.5	16.2	19.3	20.5	
HUFFY CORP.	1.05	1.07	4.7481	11.5	15.7	16.9	15.9	10.1	14.0	19.0	
JOHNSON WORLDWIDE	0.85	0.75	4.3822	19.0	17.8	15.9	11.3	9.0	14.6	11.0	
KING WORLD PRODUCTIONS	1.25	1.33	3.8581		117.5	57.4	38.6	27.7	60.3	25.0	
NEW LINE CINEMA	1.20	1.26	6.0757	21.4	2.9	17.9	13.6	5.2	12.2	11.5	
OUTBOARD MARINE	1.35	1.50	4.9877	12.9	5.0	NMF	NMF	0.4	6.1	10.0	
PARAMOUNT COMMUNIC.	1.05	1.02	3.1385	17.0	7.0	6.8	3.1	6.7	8.1	8.5	
S-K-I LTD.	0.80	0.69	5.1908	14.8	11.5	8.3	7.4	7.6	9.9	11.0	
TIME WARNER	1.25	1.32	3.6790	21.3	NMF	NMF	NMF	1.1	11.2	22.5	
WMS INDUSTRIES	1.50	1.73	7.4090	NMF	12.5	NMF	35.5	21.7	23.2	17.0	
Average	1.13	1.18	4.5156	19.9%	22.1%	20.9%	19.5%	14.6%	18.6%	18.4%	

**FIVE-YEAR FORECASTED PRETAX OVERALL RATE OF RETURN FOR  
THE VALUE LINE RECREATION INDUSTRY (1)**

	Net Profit	Income Tax Rate	L-T Debt	Net Worth	Percent Earned Total Capital	Pre-Tax Net Profit(2)	Interest Expense(3)	Forecasted Pretax Overall Rate of Return(4)
BRUNSWICK CORP.	\$190	39.0%	\$425	\$1,235	12.5%	\$311	\$18	19.8%
CPI CORP.	35	38.0	0	215	16.0	56	0	26.0%
CARNIVAL CRUISE 'A'	485	3.5	1,650	255	13.0	503	(237)	14.0%
CEDAR FAIR L.P.	80	0.0	50	130	45.5	80	2	45.6%
CINEPLEX ODEON	46	5.0	280	300	10.0	48	10	10.4%
CLUB MED	48	8.0	240	440	8.0	52	6	8.5%
DISNEY (WALT)	1,925	39.0	3,700	10,800	14.0	3,156	105	22.5%
ELECTRONIC ARTS	85	34.0	0	385	22.0	129	0	33.5%
GAYLORD ENTERTAINM.	100	37.0	200	400	17.0	159	2	26.8%
HANDLEMAN CO.	69	39.0	100	475	13.0	113	6	20.7%
HARCOURT GENERAL	210	38.0	1,200	1,640	9.0	339	46	13.6%
HARLEY-DAVIDSON	160	39.0	80	790	18.5	262	1	30.2%
HUFFY CORP.	41	38.0	120	215	14.0	66	6	21.5%
JOHNSON WORLDWIDE	20	39.0	65	180	9.5	33	3	14.7%
KING WORLD PRODUCTION	130	40.0	0	525	25.0	217	0	41.3%
NEW LINE CINEMA	20	37.0	100	175	8.0	32	2	12.4%
OUTBOARD MARINE	60	41.0	250	595	8.0	102	8	13.0%
PARAMOUNT COMMUNIC.	475	32.0	800	5,470	8.5	699	58	12.1%
S-K-I LTD.	9	40.0	30	75	9.0	14	1	14.3%
TIME WARNER	700	49.0	14,000	3,080	7.5	1,373	581	11.4%
WMS INDUSTRIES	68	36.0	90	400	14.5	106	3	22.2%
Average								20.7%

- Notes:
- (1) For a list of the Value Line Recreation Companies please refer to Value Line Investment Survey Edition 12.
  - (2) Pretax Net Profit equals Net Profit divided by one, minus Income Tax Rate  $(NP/(1-T))$ .
  - (3) Interest Expense equals Percent Earned Total Capital times the sum of L-T Debt and Net Worth minus Net Profit  $(\%TC \times (LTD+NW) - NP)$ .
  - (4) Forecasted Pretax Overall Rate of Return equals the sum of Pretax Net Profit, plus Interest Expense divided by the sum of L-T Debt and Net Worth  $((PTNP+IE)/(LTD+NW))$ .

**HISTORICAL CAPITAL STRUCTURE, COST OF DEBT,  
RATE OF RETURN ON COMMON EQUITY AND  
PRETAX OVERALL RATE OF RETURN  
FOR THE VALUE LINE RECREATION COMPANIES (1)**

	1992	1991	1990	1989	1988 (2)	5-Year Average
<b>Capital Structure Ratios</b>						
<b>Based on Total Permanent Capital</b>						
Long-Term Debt	27.9%	35.8%	34.9%	35.4%	35.3%	33.9%
Preferred Stock	0.0	0.0	0.0	0.0	0.0	0.0
Minority Interest	0.8	0.4	0.3	0.4	0.8	0.5
Common Equity	71.3	63.8	64.8	64.2	63.9	65.6
	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====
<b>Based on Total Capital</b>						
Total Debt, Including Short-Term	30.9%	37.6%	36.5%	36.6%	36.4%	35.6%
Preferred Stock	0.0	0.0	0.0	0.0	0.0	0.0
Minority Interest	0.8	0.3	0.3	0.4	0.7	0.5
Common Equity	68.3	62.1	63.2	63.0	62.9	63.9
	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====
Cost of Debt	10.5%	11.7%	11.4%	12.7% (3)	11.7%	9.7%
Rate of Return on Common Equity	16.2%	14.7%	12.3%	15.6% (3)	19.4%	13.0%
Pretax Overall Rate of Return	18.6%	17.8%	20.1%	27.0%	22.5%	21.2%

Notes: (1) The Value Line Recreation Industry is presented in Edition 12.  
For purposes of this analysis, Time/Warner and Gaylord Entertainment have been excluded due to their extensive cable TV operations.

(2) Excludes King World Production which had negative common equity.

(3) Excludes King World Production which had negative common equity in 1988..

Source of Information: Standard & Poor's Compustat Services, Inc., Compustat II

# RATE OF RETURN ON NET WORTH FOR VALUE LINE'S RECREATION INDUSTRY (1)

COMPANY	ADJUSTED BETA	UNADJ. BETA	RESIDUAL STD DEV	Rate of Return on Net Worth					5-year Average	1996-1998 Projected
				1988	1989	1990	1991	1992		
BRUNSWICK CORP.	1.30	1.39	4.3503	19.2%	1.8%	4.1%	NMF	4.8%	7.5%	15.5%
CPI CORP.	0.85	0.73	3.7642	22.2	23.2	22.2	16.9	13.2	19.5	16.5
CARNIVAL CRUISE 'A'	1.50	1.70	4.2778	26.1	21.7	19.9	21.7	20.3	21.9	19.0
CEDAR FAIR L.P.	0.55	0.24	2.3565	55.0	66.7	64.1	65.3	52.8	60.8	61.5
CINEPLEX ODEON	1.45	1.63	8.8525	10.8	NMF	NMF	NMF	NMF	10.8	15.5
CLUB MED	1.05	1.07	4.3979	4.6	9.8	15.2	10.8	8.6	9.8	11.0
DISNEY (WALT)	1.20	1.30	2.7059	22.1	23.1	23.6	16.4	17.4	20.5	18.0
ELECTRONIC ARTS	1.75	2.13	6.8265	27.0	18.5	20.9	24.0	28.0	23.7	22.0
HANDLEMAN CO.	1.20	1.29	5.3005	21.1	18.0	13.1	15.3	15.5	16.6	14.5
HARCOURT GENERAL	0.90	0.78	3.4580	10.4	3.5	3.0	NMF	11.5	7.1	13.0
HARLEY-DAVIDSON	1.60	1.91	5.0683	22.3	20.9	21.5	15.5	16.2	19.3	20.5
HUFFY CORP.	1.05	1.07	4.7481	11.5	15.7	16.9	15.9	10.1	14.0	19.0
JOHNSON WORLDWIDE	0.85	0.75	4.3822	19.0	17.8	15.9	11.3	9.0	14.6	11.0
KING WORLD PRODUCTIONS	1.25	1.33	3.8581		117.5	57.4	38.6	27.7	60.3	25.0
NEW LINE CINEMA	1.20	1.26	6.0757	21.4	2.9	17.9	13.6	5.2	12.2	11.5
OUTBOARD MARINE	1.35	1.50	4.9877	12.9	5.0	NMF	NMF	0.4	6.1	10.0
PARAMOUNT COMMUNIC.	1.05	1.02	3.1385	17.0	7.0	6.8	3.1	6.7	8.1	8.5
S-K-I LTD.	0.80	0.69	5.1908	14.8	11.5	8.3	7.4	7.6	9.9	11.0
WMS INDUSTRIES	1.50	1.73	7.4090	NMF	12.5	NMF	35.5	21.7	23.2	17.0
Average	1.18	1.24	4.7973	19.8%	22.1%	20.7%	20.8%	15.4%	19.3%	17.9%

Note: (1) This analysis excludes Gaylord Entertainment and Time/Warner due to these companies' substantial cable television business.

**FIVE-YEAR FORECASTED PRETAX OVERALL RATE OF RETURN FOR  
THE VALUE LINE RECREATION INDUSTRY (1)**

	Net Profit	Income Tax Rate	L-T Debt	Net Worth	Percent Earned Total Capital	Pre-Tax Net Profit(2)	Interest Expense(3)	Forecasted Pretax Overall Rate of Return(4)
BRUNSWICK CORP.	\$190	39.0%	\$425	\$1,235	12.5%	\$311	\$18	19.8%
CPI CORP.	35	38.0	0	215	16.0	56	0	26.0%
CARNIVAL CRUISE 'A'	485	3.5	1,650	255	13.0	503	(237)	14.0%
CEDAR FAIR L.P.	80	0.0	50	130	45.5	80	2	45.6%
CINEPLEX ODEON	46	5.0	260	300	10.0	48	10	10.4%
CLUB MED	48	8.0	240	440	8.0	52	6	8.5%
DISNEY (WALT)	1,925	39.0	3,700	10,800	14.0	3,156	105	22.5%
ELECTRONIC ARTS	85	34.0	0	385	22.0	129	0	33.5%
HANDLEMAN CO.	69	39.0	100	475	13.0	113	6	20.7%
HARCOURT GENERAL	210	38.0	1,200	1,640	9.0	339	46	13.6%
HARLEY-DAVIDSON	160	39.0	80	790	18.5	262	1	30.2%
HUFFY CORP.	41	38.0	120	215	14.0	66	6	21.5%
JOHNSON WORLDWIDE	20	39.0	65	180	9.5	33	3	14.7%
KING WORLD PRODUCTION	130	40.0	0	525	25.0	217	0	41.3%
NEW LINE CINEMA	20	37.0	100	175	8.0	32	2	12.4%
OUTBOARD MARINE	60	41.0	250	595	8.0	102	8	13.0%
PARAMOUNT COMMUNIC.	475	32.0	800	5,470	8.5	699	58	12.1%
S-K-I LTD.	9	40.0	30	75	9.0	14	1	14.3%
WMS INDUSTRIES	68	36.0	90	400	14.5	106	3	22.2%
Average								20.9%

- Notes:
- (1) The Value Line Recreation Industry is presented in Edition 12. For purposes of this analysis Time/Warner and Gaylord Entertainment have been excluded due to their substantial cable television business.
  - (2) Pretax Net Profit equals Net Profit divided by one, minus Income Tax Rate ( $NP/(1-T)$ ).
  - (3) Interest Expense equals Percent Earned Total Capital times the sum of L-T Debt and Net Worth minus Net Profit ( $\%TC \times (LTD+NW) - NP$ ).
  - (4) Forecasted Pretax Overall Rate of Return equals the sum of Pretax Net Profit, plus Interest Expense divided by the sum of L-T Debt and Net Worth ( $(PTNP+IE)/(LTD+NW)$ ).

**HISTORICAL CAPITAL STRUCTURE, COST OF DEBT,  
RATE OF RETURN ON COMMON EQUITY AND  
PRETAX OVERALL RATE OF RETURN  
FOR VALUE LINE HOME AND LOCAL LEISURE AND VACATION/RESORT COMPANIES (1)**

	1992	1991	1990	1989	1988 (2)	5-Year Average
<b>Capital Structure Ratios</b>						
<b>Based on Total Permanent Capital</b>						
Long-Term Debt	30.6%	41.8%	39.5%	38.9%	38.9%	37.9%
Preferred Stock	0.0	0.0	0.0	0.0	0.1	0.0
Minority Interest	1.0	0.3	0.2	0.3	1.3	0.6
Common Equity	68.4	57.9	60.3	60.8	59.7	61.4
	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====
<b>Based on Total Capital</b>						
Total Debt, Including Short-Term	33.9%	42.3%	40.9%	40.1%	39.6%	39.4%
Preferred Stock	0.0	0.0	0.0	0.0	0.1	0.0
Minority Interest	1.0	0.2	0.2	0.3	1.2	0.6
Common Equity	65.1	57.5	58.9	59.6	59.1	60.0
	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====	<u>100.0%</u> =====
Cost of Debt	8.9%	11.0%	10.9%	12.0% (3)	10.6%	8.9%
Rate of Return on Common Equity	20.9%	18.1%	12.3%	17.3% (3)	19.3%	14.7%
Pretax Overall Rate of Return	21.4%	20.9%	21.3%	31.9%	21.3%	23.4%

Notes: (1) Home and Local Leisure and Vacation/Resort Companies are a subset of the Value Line Recreation Industry which is presented in Edition 12. For purposes of this analysis, Time/Warner and Gaylord Entertainment have been excluded due to their extensive cable TV operations.

(2) Excludes King World Production which had negative common equity.

(3) Excludes King World Production which had negative common equity in 1988..

Source of Information: Standard & Poor's Compustat Services, Inc., Compustat II

**RATE OF RETURN ON NET WORTH FOR HOME AND LOCAL LEISURE AND VACATION/RESORT COMPANIES (1)**

COMPANY	ADJUSTED BETA	UNADJ. BETA	RESIDUAL STD DEV	Rate of Return on Net Worth					5-year Average	1996-1998 Projected
				1988	1989	1990	1991	1992		
CARNIVAL CRUISE 'A'	1.50	1.70	4.2778	26.1%	21.7%	19.9%	21.7%	20.3%	21.9%	19.0%
CEDAR FAIR L.P.	0.55	0.24	2.3565	55.0	66.7	64.1	65.3	52.8	60.8	61.5
CINEPLEX ODEON	1.45	1.63	8.8525	10.8	NMF	NMF	NMF	NMF	10.8	15.5
CLUB MED	1.05	1.07	4.3979	4.6	9.8	15.2	10.8	8.6	9.8	11.0
DISNEY (WALT)	1.20	1.30	2.7059	22.1	23.1	23.6	16.4	17.4	20.5	18.0
ELECTRONIC ARTS	1.75	2.13	6.8265	27.0	18.5	20.9	24.0	28.0	23.7	22.0
HANDLEMAN CO.	1.20	1.29	5.3005	21.1	18.0	13.1	15.3	15.5	16.6	14.5
HARCOURT GENERAL	0.90	0.78	3.4580	10.4	3.5	3.0	NMF	11.5	7.1	13.0
KING WORLD PRODUCTIONS	1.25	1.33	3.8581		117.5	57.4	38.6	27.7	60.3	25.0
NEW LINE CINEMA	1.20	1.26	6.0757	21.4	2.9	17.9	13.6	5.2	12.2	11.5
PARAMOUNT COMMUNIC.	1.05	1.02	3.1385	17.0	7.0	6.8	3.1	6.7	8.1	8.5
S-K-I LTD.	0.80	0.69	5.1908	14.8	11.5	8.3	7.4	7.6	9.9	11.0
WMS INDUSTRIES	1.50	1.73	7.4090	NMF	12.5	NMF	35.5	21.7	23.2	17.0
Average	1.18	1.24	4.9114	20.9%	26.1%	22.7%	22.9%	18.6%	21.9%	19.0%

Note: (1) These companies are a subset of the Value Line Recreation Companies, excluding Gaylord Entertainment and Time/Warner due to these companies' substantial cable television business.

**FIVE-YEAR FORECASTED PRETAX OVERALL RATE OF RETURN FOR  
HOME AND LOCAL LEISURE AND VACATION/RESORT COMPANIES (1)**

	Net Profit	Income Tax Rate	L-T Debt	Net Worth	Percent Earned Total Capital	Pre-Tax Net Profit(2)	Interest Expense(3)	Forecasted Pretax Overall Rate of Return(4)
CARNIVAL CRUISE 'A'	\$485	3.5%	\$1,650	\$255	13.0%	\$503	(\$237)	14.0%
CEDAR FAIR L.P.	80	0.0	50	130	45.5	80	2	45.6%
CINEPLEX ODEON	46	5.0	260	300	10.0	48	10	10.4%
CLUB MED	48	8.0	240	440	8.0	52	6	8.5%
DISNEY (WALT)	1,925	39.0	3,700	10,800	14.0	3,156	105	22.5%
ELECTRONIC ARTS	85	34.0	0	385	22.0	129	0	33.5%
HANDLEMAN CO.	69	39.0	100	475	13.0	113	6	20.7%
HARCOURT GENERAL	210	38.0	1,200	1,640	9.0	339	46	13.6%
KING WORLD PRODUCTION	130	40.0	0	525	25.0	217	0	41.3%
NEW LINE CINEMA	20	37.0	100	175	8.0	32	2	12.4%
PARAMOUNT COMMUNIC.	475	32.0	800	5,470	8.5	699	58	12.1%
S-K-I LTD.	9	40.0	30	75	9.0	14	1	14.3%
WMS INDUSTRIES	68	36.0	90	400	14.5	106	3	22.2%
Average								20.9%

- Notes:
- (1) Home and Local Leisure and Vacation/Resort Companies are a subset of the Value Line Recreation Industry which is presented in Edition 12. For purposes of this analysis, Time/ Warner and Gaylord Entertainment have been excluded due to their extensive cable television operations.
  - (2) Pretax Net Profit equals Net Profit divided by one, minus Income Tax Rate  $(NP/(1-T))$ .
  - (3) Interest Expense equals Percent Earned Total Capital times the sum of L-T Debt and Net Worth minus Net Profit  $(\%TC \times (LTD+NW) - NP)$ .
  - (4) Forecasted Pretax Overall Rate of Return equals the sum of Pretax Net Profit, plus Interest Expense divided by the sum of L-T Debt and Net Worth  $((PTNP+IE)/(LTD+NW))$ .



**HISTORICAL CAPITAL STRUCTURE, COST OF DEBT,  
RATE OF RETURN ON COMMON EQUITY AND  
PRETAX OVERALL RATE OF RETURN  
FOR VALUE LINE HOME AND LOCAL LEISURE COMPANIES (1)**

	1992	1991	1990	1989	1988 (2)	5-Year Average
<b>Capital Structure Ratios</b>						
<b>Based on Total Permanent Capital</b>						
Long-Term Debt	30.7%	39.1%	33.6%	33.7%	39.7%	35.4%
Preferred Stock	0.0	0.0	0.0	0.1	0.1	0.1
Minority Interest	0.3	0.0	0.0	0.3	0.3	0.2
Common Equity	69.0	60.9	66.4	65.9	59.9	64.4
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
	=====	=====	=====	=====	=====	=====
<b>Based on Total Capital</b>						
Total Debt, Including Short-Term	34.5%	39.4%	35.1%	34.8%	39.8%	36.7%
Preferred Stock	0.0	0.0	0.0	0.1	0.1	0.1
Minority Interest	0.3	0.0	0.0	0.3	0.3	0.2
Common Equity	65.2	60.6	64.9	64.8	59.8	63.1
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
	=====	=====	=====	=====	=====	=====
Cost of Debt	9.2%	11.5%	11.1%	11.7% (3)	11.1%	9.1%
Rate of Return on Common Equity	20.3%	15.1%	19.6%	17.8% (3)	24.3%	16.2%
Pretax Overall Rate of Return	23.2%	22.6%	25.3%	37.4%	25.2%	26.7%

Notes: (1) Home and Local Leisure Companies are a subset of the Value Line Recreation Industry which is presented in Edition 12. For purposes of this analysis, Time/Warner and Gaylord Entertainment have been excluded due to their extensive cable TV operations.

(2) Excludes King World Production which had negative common equity.

(3) Excludes King World Production which had negative common equity in 1988..

Source of Information: Standard & Poor's Compustat Services, Inc., Compustat II